



Region 2 News

**Karen A. Jackson, PLS – Region 2 Director
Delaware, District of Columbia, Maryland,
New Jersey, Pennsylvania, Virginia**

2008-09: Issue 1

March-April-May 2008

Greetings from Your Regional Director

In your hands is the first Region 2 newsletter from your new Director. It is my sincere pleasure to serve Region 2 for 2008-09. My goal is for all members in DC, Delaware, Maryland, Virginia, New Jersey, Pennsylvania and Virginia to work closer together and continue the friendship, networking and fellowship that is a hallmark of NALS. If there is anything I can do to help enhance your NALS experience, do not hesitate to contact me.



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NALS 2008 Educational Forum in
Norfolk

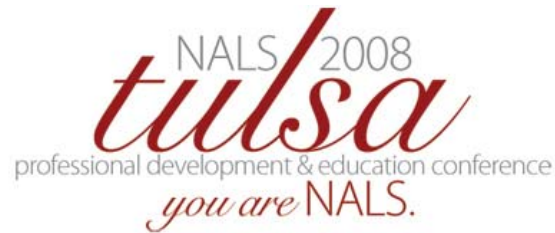
In friendship,

Karen J. (kajackson@venable.com/jnsk.jackson@comcast.net)

NALS Foundation Presents All That Glitters



Wouldn't you like this white gold and diamond ring on your finger? Once again, the NALS Foundation will sell sweepstakes tickets at our Region 2 meeting in July – 25 tickets for TWENTY BUCKS! Presale tickets are available for \$5 a ticket if you can't make it to DC or just want to get an early chance. Contact NALS Foundation Trustee Mary Lenhart, PP, PLS at mlehart@pwhd.com for tickets and/or information.



March 6-8, 2008

**NALS Professional Development & Education Conference
Tulsa, Oklahoma - Doubletree Warren Place**

Submitted by: Patricia E. Infanti, PP, PLS
NALS Secretary/Treasurer

Tulsa welcomed arrivals to the 2008 NALS Professional Development and Education Conference as we joined The Theatre of Leadership with Dee Beardsley, PP, PLS, for 2008-09.

Tulsa weather was surprisingly cold this first week in March 2008. However, members arrived energetic and ready to learn, network, and share.

Pre-Conference Activities

The conference officially began on Thursday afternoon with orientation for the 2008-09 NALS Leadership Team, consisting of board members and committee chairs led by Mary Baldecchi, PP, PLS, CLA. Later in the afternoon, Mary led committee members, task force members, NALS Foundation trustees, and staff through their responsibilities as part of this year's leadership team.

The Hum-Vee limo made its return this year, ferrying members to Top Dollar (where the Foundation jewelry is purchased). There was a lot of sparkle and shimmer on display the rest of the weekend as everyone showed off their latest find.

Opening Announcements

NALS President Kathy Siroky, PP, PLS, opened the conference by thanking the 2007-8 NALS Leadership Team which consisted of over 120 members serving as board members, chairs and vice chairs, committee and task force members, On-Line Learning Center presenters, and NALS staff. There were ten NALS Past Presidents in attendance:

Anita Cottrell, PP, PLS

Donna Dendy, PP, PLS, CLA, TSC

Mary Jo Denman, PP, PLS

Jill Hale, PP, PLS, CLA

Cathy Hankins, PP, PLS

September Holmblad, PP, PLS

Deborah Nickerson, PP, PLS

Marie Ringholz, PP, PLS

Marty Schiff, PLS, and

Elaine Sumerel, PLS.



NALS' New Resource Center

President Kathy Siroky encouraged attendees to plan to be in Norfolk in September for the NALS education conference and national forum. She noted that the room block is quickly filling up and to make hotel reservations as soon as possible. All the appropriate registration information may be found on the NALS website.

The 2009 NALS Education Conference and National Forum will be held in **Irvine, California, at the Hyatt Regency on October 8-11, 2009.**

The marketing committee held a special Truth Booth asking members to fill out a short questionnaire and receive a special flashing button. In addition, the Marketing Committee distributed fliers for both Norfolk, Virginia, and Irvine, California.

NALS Executive Director Tammy Hailey, CAE, delivered sad news. NALS Past President Ivy Person passed away March 6, 2008. A wall tile in the new NALS Resource Center will be purchased to honor her. Anyone wishing to make a donation towards this tile should make their check payable to NALS and send to the Resource Center. Condolences may be sent to Ivy's son, Mr. Pat Person, 7307 Condor Street, Bakersfield, CA 93306.

Strategic Planning Chair, Julie Abernathy, PP, PLS, shared the results of the Board of Directors strategic discussion by the adoption of the following resolution:

WHEREAS, NALS recognizes that generational issues are leading us to re-evaluate and reconstruct our methods of delivery of association services;

WHEREAS, NALS must embrace the generational changes to remain a viable association for the future;

WHEREAS, NALS recognizes that the profession has become diverse with varying areas of expertise, resulting in the need for NALS to develop new strategies for promoting its services.

WHEREAS, NALS recognizes that the profession is evolving with the increased need for competent legal support professionals; and

WHEREAS, NALS is the solution.

BE IT RESOLVED, that NALS will allocate the resources to research, develop, and provide appropriate programs and services to the legal community.

Keynote Speaker

NALS Foundation Chair Mary Jo Denman, PP, PLS, introduced Keynote Speaker John Marshall Irvin, founding President of Lifestyle Enhancement Services, who presented *The Honor System: Lessons in Leadership & Attitude*. Mr. Irvin involved attendees in activities and discussions based on the body of science known as “attitude enrichment,” inspiring all to explore and develop vital issues of leadership, attitude, and vision.

Installation, President’s Reception and Ribbon Cutting Ceremony

NALS Past Presidents Donna Dendy, PP, PLS, and Jill Hale, PP, PLS, CLA, installed the new board, using an installation theme based on the numerous behind-the-scenes careers in the theatre, fitting perfectly into President Dee’s theme for this year: *The Theatre of Leadership*. Donna and Jill reminded the incoming Board plus all NALS members that as with the musical *A Chorus Line*, we all must but aside biases and personality conflicts to perform in unison as one perfect production.

Donna and Jill presented each Board member with a NALS Star as the “lead” actors in this year’s NALS production and then administered the oath of office to the 2008-09 NALS Board of Directors as follows:

President, Dee Beardsley, PP, PLS (CA)
President-Elect, Julie Abernathy, PP, PLS (TX)
Secretary/Treasurer, Patricia E Infanti, PP, PLS (PA)
Certification Director, Caryn Wolchuck, PP, PLS, CSP/CAP (CA)
Education Director, Helene Wood, PP, PLS (TX)
Marketing Director, Kathleen R. Amirante, PP, PLS (MI)
Membership Director, Rose Carter, PP, PLS, RP (HI)
Region 1 Director, Marion Sarcuni (NY)
Region 2 Director, Karen A. Jackson, PLS (VA)
Region 3 Director, Marion R. Stone, PP, PLS (MI)
Region 4 Director, Nancy T. Harris, PP, PLS (AL)
Region 5 Director, Kathy Cline, PP, PLS, CLA (SD)
Region 6 Director, Doris Compton, PP, PLS (AR)
Region 7 Director, Ann Lang (ID)
Region 8 Director, Karen McElroy, PP, PLS (AZ)
NALS Foundation Chair, Faynell Poe, PP, PLS (TX)
Immediate Past President, Kathy Siroky, PP, PLS (WY)
NALS Executive Director, Tammy Hailey, CAE (OK)

Kathy J. Siroky, PP, PLS presented the president’s pin of office to NALS 38th President, Dee Beardsley, PP, PLS along with the traditional gavel. Dee reciprocated by presenting Kathy with her past president’s pin, gift, and plaque before the past presidents welcomed her into their fold.

Dee spoke to the attendees on “*The Theatre of Leadership*,” noting shared terminology between the theatre and NALS, such as act, perform, collaborate, and lead. Dee provided us with inspiring quotes from various theatre giants and asked all to put themselves “on the line” each and every day by embracing professionalism. Dee shared the

poem *Desiderata* by Max Ehrmann and encouraged each of us to take the lead in the longest running production in the legal support professional world.

The President's reception followed Dee's inspiring presentation. Attendees enjoyed sharing Dee's special day as she was honored by her NALS family and friends.

Following her reception, Dee asked all the NALS past presidents to the front of the stage where they ceremoniously cut the ribbon officially opening the new NALS Resource Center. Then the trolleys shuttled members to and from the Resource Center throughout evening. The NALS past presidents acted as guides to greet members and point out NALS' history.

Leadership Sessions

Leadership training was jointly conducted for both Chapter/State presidents and presidents-elect and State and Local membership chairmen beginning Friday morning with "From The Ordinary to The Extraordinary Leader" session conducted by 2007-08 NALS President, Kathy Siroky, PP, PLS. Kathy stressed two steps necessary to becoming an extraordinary leader: (1) keep it simple; and (2) master the fundamentals. She encouraged incoming leaders to create organizational clarity through mission statements, goals, objectives and values. Kathy also suggested using personality tests to help build and maintain a cohesive leadership team.

The joint leadership training session held Friday afternoon was conducted by NALS Past President Marie Ringholz, PP, PLS. Marie led incoming leaders through and around the NALS website, concluding her presentation by asking questions about NALS, its leadership structure, and its programs.

Presidents/President-Elects

Saturday morning found Chapter and State presidents and presidents-elect attending NALS University. Ten class topics were offered and each "student" attended six classes. Topics and instructors were:

Governance Documents –Beth Walker, PP, PLS
Motivating Members –Kathleen R. Amirante, PP, PLS
Finance – Cindy Lane Hughes, PP, PLS
Overcoming Negativity – Julie Abernathy, PP, PLS
Negotiating Contracts – Tammy Hailey, CAE
Communication Skills –Donna Dendy, PP, PLS, CLA, TSC
Fundraising –Cathy Hankins, PP, PLS
Marketing – Faynell Poe, PP, PLS
Programs with a Punch – Caryn S. Wolchuck, PP, PLS, CPS/CAP
Leading Effective Meetings – Patricia E. Infanti, PP, PLS

Following class, each student then graduated and received a diploma from 2008-09 NALS President Dee Beardsley, PP, PLS, recognizing their accomplishments.

On Saturday afternoon, the students continued at NALS University by attending a "Graduate" Class. Julie Abernathy conducted the session with the state presidents and presidents-elect, and Patti Infanti conducted the session with the local presidents and presidents-elect.

These sessions covered the basics of running meetings, setting agendas, forming a leadership team, motivating members, dealing with difficult people, and making difficult choices.

Membership

The Membership Session kicked off with Membership Chair, Misty Lewis, PP, PLS introducing the new Membership Campaign for 2008-2010 "Gotta Have It...NALS." The "NALS Store Directory" was reviewed in great detail with the members in attendance per their request to learn about the nuts and bolts of being a SMC or LMC. Membership Director Rose Carter, PP, PLS, RP, and Tara Hughes, CP from Phoenix, Arizona presented a hour on Marketing your Membership and how to use MySpace and Facebook to advertise your chapters. After lunch the members came back for a final wrap up on how to recognize your members and Kateri Jordan, PLS, from Arizona won the grand prize for coming up with an idea for a membership drive that was outside of the box revolving around a Fourth of July party and posters advertising that "NALS Wants You." All in all the members had a great time and learned a lot.

Regional Meetings

Regional meetings were held Friday morning before the Networking Luncheon. With the large number of first timers in attendance, this was a wonderful opportunity for getting acquainted and learning more about the upcoming regional conferences.

Networking Luncheon

NALS 2008-09 President Dee Beardsley, PP, PLS, introduced and swore in the 2008-09 NALS Foundation Trustees:

Faynell Poe, PP, PLS, Chair
Mary Burns, PP, PLS
Mary Jo Denman, PP, PLS
Mary Lenhart, PP, PLS
Cindy Lane-Hughes, PP, PLS
Meri Nelson, PP, PLS, TSC
Marie Ringholz, PP, PLS
Nikkie Rice, PLS
Kathy Siroky, PP, PLS, as Board liaison

Working with the trustees is Foundation Deputy Executive Assistant, Jennifer Reed and Executive Director, Tammy Hailey, CAE.

Foundation Chair Faynell Poe talked briefly about how the NALS Foundation "Puts Your Dollars" to work. Since last March, the NALS Foundation has presented \$20,350 in grants to NALS itself as well as to various regions, chapters and state associations. She continued stating that donations received by the NALS Foundation funded Atlas Lee and Briana Walker, the keynote speakers in St. Louis and will also present two keynote speakers in Norfolk.

In addition to increasing the educational opportunities available throughout NALS, the NALS Foundation is championing the profession through its recognition awards. The Foundation Scales of Justice Award, recognizes the positive contributions the legal profession makes throughout the country. The Foundation Leadership Recognition award recognizes the contributions NALS members have made within their communities.

Faynell recognized the Silver Circle contributors:

NALS Past Presidents
Region 2
Region 4
Region 6

The Bronze Circle contributors:
Region 5

The Founder's Circle:

Marie Ringholz, PP, PLS
Debbie Nickerson, PP, PLS
Mary Lenhart, PP, PLS
Tina Hurley, PP, PLS
Katherine Van Der Kamp, ALS
Nancy Harris, PP, PLS

The Visionary's Circle:

Carol L. Pyle
Mary Jo Denman, PP, PLS
Nikkie Rice, PLS
Lori Stewart, PP, PLS
Julie Abernathy, PP, PLS
Kathy Sieckman, PP, PLS, CLA
Jeanne Shaw, PLS

And the Friends Circle:

Jeanne Preston, PP, PLS
Anita Campbell, PP, PLS
Susan S. Turner, PLS
Rita C. Alesi, PP, PLS, TSC
Debra Coulbourn, PLS
Linda Kelley, PLS
Ruth Schaub, PP, PLS
Robin Wilson, PLS
Patti Infanti, PP, PLS
Misty Lewis PP, PLS
Rose Carter, PP, PLS, RP
Beverly Bishop, PLS
Helene Wood, PP, PLS, TSC
Cynthia Lane Hughes, PP, PLS
September Holmblad, PP, PLS
Dee Beardsley, PP, PLS
Cathy Hankins, PP, PLS
Marty Schiff, PLS
Brenda Johll, PP, PLS
Reba Peden, PP, PLS

Faynell concluded by presenting 2007-08 Foundation Chair Mary Jo Denman, PP, PLS, with a Leadership Recognition Award and Certificates of Appreciation noting the contributions of former Foundation Trustees Marlene Oiler, Tina Hurley and Katherine Van Der Kamp. She encouraged all attendees to visit the NALS Foundation table and to give the Foundation Trustees your TWENTY BUCKS!

Recognition Luncheon, Closing and Networking Dinner

The Awards Luncheon is always one of the most anticipated events of the conference as the successes of our leaders, chapters, states, regions, and members are announced. Due to the database conversion, presentations were made for two Get-a-Way trips under the "Let the Journey Begin" membership campaign.

NALS Membership Director Rose Carter, PP, PLS, RP, announced the winners and NALS Membership Chair Misty Lewis, PP, PLS, distributed the winnings as follows:

The Grand Canyon Award and the Rio de Janeiro Award is presented to the winners of the drawing of all new members during this trip. The winners will receive \$25 in NALS bucks. The winners are Tina Rachal, NALS of West Michigan and Kimberly Sandstrom, NALS of Greater Seattle.

The Yellowstone Award and the Sydney Award is presented to the winners of the drawing of all renewing members during this trip. The winners will receive \$50 in NALS bucks. The winners are Luella Cozad, PLS, South Dakota Member at Large and Barbara Schmidt of Greater Milwaukee ALP.

The Yosemite Award and the Cairo Award is presented to the winners of the drawing of all sponsoring members during this trip. The winners will receive \$75 in NALS bucks. The winners are Nanette Green, PLS of Nashville ALP and Robin Holbert, ALS, Richmond LSA, VA.

The Mt Rushmore Award and the London Award is presented to the top recruiter in the nation during this trip. The winners will receive \$100 in NALS bucks. There was a tie for the winner of the Mt Rushmore Award and the winners are Linda Hanley, Monmouth LSA, NJ and Arlene Wright, NALS of West Michigan for recruiting 8 members each. The winner of the London Award is Beth Gravley PP, PLS, of NALS of Greater Minnesota for recruiting 20 new members.

The Grand Tetons and the Rome Award is presented to the winners of the drawing of student members who join or renew during this trip. The winner will receive \$19 in NALS bucks towards their next national dues. The winners are Terrie Shannon, NALS of Pierce County, WA, and James Hutchinson, Union-Essex LPA, NJ.

The Smokey Mountains Award and the Athens Award is presented to the region with the highest percentage of retention and will receive one free NALS Conference registration. The winners are Region 7 with 85% retention and Region 2 with 79% retention.

The Redwood Forest Award and the Paris Award is presented to the state with the highest percentage of retention and will

receive one free NALS Conference registration. The winners are NALS of Oklahoma with 100% retention and again NALS of Oklahoma with 100% retention.

The Destination of Choice Award for both Get-a-Ways is presented to the winners of the final drawing of all remaining names. The winners will receive \$100 in cash and the winners are Maureen Campbell, Lane County LSP, OR and Tammie Balmer, Roanoke Valley LSA, VA.

Rose offered her congratulations to everyone who participated in "Let the Journey Begin with NALS" campaign. NALS membership currently totals 4035 with retention at 74%.

President Dee then thanked the Oklahoma members for their assistance with the conference, and asked all members of the Education Committee and Professional Development Conference Task Force to stand and be recognized.

Immediate Past President, Kathy Siroky, PP, PLS, presented a leadership pin to the 2007-8 leadership team, which included the Board of Directors, Committee Chairs, Committee Members, Task Force Members, NALS Foundation Trustees, Online Learning Center Facilitators, and NALS life members. Also acknowledged were all CLE award recipients in attendance as follows:

Original
Rita Smith
Sherri Watts
Helene L. Wood
Sharon Wotherspoon

Renewal
Linda Adair
Rita Alesi
Cynthia Comer
Diana Hallman
Delana Keehner
Kathie Keys
Karen McElroy
Janice Miller
Doris Peebles
Carol Pyle
Peggy Sullivan
Robin Wilson

all newly certified members in attendance as follows:

New ALSs in attendance

Sarah Easterly
Chee Her
Robin Holbert
Julie Hunter
Susan Matthews
Karen Pyle
Brittany Vauthier

New PLSs in attendance

Laura McDanel
Temple McLean
Sherri Watts

Newly recertified PLSs

Carolyn Puckett
Karen Wallace
Helene Wood
Sharon Wotherspoon

New certified PP in attendance

Carolyn Lemon
Brynne Williamson

Newly recertified PPs

Catherine Hankins
September Holmblad

and all certified members in attendance stood and were recognized.

NALS Foundation Chair, Faynell Poe, PP, PLS, presented the Jett Awards. Receiving a Cornerstone award were Tri-County (Mississippi), Small Chapter, for their First Annual Court Observance Reception. This was a CLE Series of Related Topics; and Chattanooga Legal Professionals, Small Chapter, for their 50th Annual Celebration and Legal Professionals Night Out which was Membership Development.

Receiving a Keystone Awards were NALS of Phoenix, Large Chapter, for their Fall Social which was Membership Development; and San Antonio, LSA, Large Chapter, for their Day-in-Court Luncheon which was a CLE Series of Related Topics.

The coveted Founder's Award, recognizing the best of the best, was presented to Austin LSA, Inc., for their CLE One-Time Program of the Nuts & Bolts of Grammar and Written Communication. In addition, this year's Founder's Award winner presented a session on Saturday afternoon focusing on their program. Fay Jordan, PP, PLS, TSC presented.

President Dee concluded the Recognition Luncheon by asking attendees if they enjoyed visiting the new Resource Center and reminding everyone that NALS is providing an opportunity to name each of the six Murphy beds located at the new Resource Center. Information and details are available on the NALS website.

Professional Development and Education Sessions

The sessions offered this year covered a variety of Professional Development and Education topics:

Parliamentary Procedure: Who's Robert? Peggy Sullivan, PP, PLS, provided information on how to conduct an orderly and organized meeting as well as equally and impartially protecting the rights of members. General principles of parliamentary procedure were reviewed including parliamentary terms, standard agendas, different types of motions, and steps to handle them.

Collaborative Divorce. Barbara Bartlett, Esquire, discussed a new method of divorce which resolves disputes without resorting to litigation or strong-arm negotiation. Respect and preservation of dignity are key components to the negotiation and the method guides parties to an agreement that meets both of their needs.

Corporate Sponsor Session – Avery. Karl Schoen (Shane) provided a live demonstration for designing and formatting labels, dividers, card products, and more. Attendees were provided with the new Avery Wizard 3.1 software and learned how quick and easy it is to now do mail merges, format hundreds of Avery products, and easily add graphics.

Disaster Recovery 101. Jeff Hamra, owner and manager of Titan Private Security Vault, explained disaster recovery/business continuity in today's digital information world and how it can affect law offices. Mr. Hamra stressed how proper planning can eliminate poor performance at the time of a disaster, as well as the newest technologies in the industry.

Tips & Tricks for Managing Stress. Brenda Johll, PP, PLS, provided tips and tricks in helping to reduce stress levels as well as tips on managing time better.

Are You Styling? (Part 1 and 2). Donna Brown of Software@Law, Inc., conducted an excellent hands-on presentation on the different styles available through Microsoft Word

and how best to use styles. The differences between direct formatting and using styles was discussed and many tricks on how to make styles work for you were provided.

Where Does The Time Go? Patricia E. Infanti, PP, PLS, discussed approaches to recognizing technical or emotional difficulties with time management. Based on the book, *Time Management from the Inside Out* by Julie Morgenstern, Patti provided tips on how to organize your time much like organizing your closet.

Dealing With Difficult People. Marsha Smitherman, PP, PLS, explored the possibilities of constructive communication, lowered expectations, and the power of time to heal all wounds. Marsha inspired us to look at the difficult person sitting at *our* desk and provided ways to deal with the difficult people to arrive at successful fulfillment in our lives.

Jett Award – Founder’s Award Winner Session. Fay Jordan, PP, PLS, TSC on behalf of Austin LSA, Inc., presented the specifics of holding the NALS Nuts & Bolts of Grammar and Written Communication seminar.

Ethics 101. Dan Murdock, Esquire, defined ethics as a major branch of philosophy that encompasses right conduct and good living. It is not the thoughts but the acts that are important. The word “Moral” is defined as pertaining to, or concerned with the principles or rules of right conduct or the distinction between right and wrong.

Scams, Shams, and Shenanigans. Amie Mitchell and Tami Clark from the Better Business Bureau provided ways to help identify scams and shams in our everyday life, as well as provided pointers and guides to help us prevent identity theft.

Wrap Up Session

Faynell Poe, PP, PLS, Foundation Chair, thanked everyone for their support of the Foundation and announced that the auction raised approximately \$5,720. She then proceeded to present the March grant awards to the following:

NALS of Greater Minnesota – Education Grant for \$625
NALS of Orange County – Education Grant for \$500
NALS of Lansing – Technology Grant for \$350
NALS Region 8 – Education Grant for \$750

Total March 1, Grants: \$2,225

The NALS Foundation also presented 17 ATM (“At This Meeting”) Grants as follows:

NALS of Michigan - \$150
Baldwin County Association of Legal Professionals - \$200
MALS . . . the association of legal professionals, Montgomery, AL - \$200
AALS, an association of NALS, Inc. (Alabama) - \$250
AALS, the association for Arkansas legal support professionals - \$250
Franklin County Assn. of Legal Support Professionals (MO) - \$250
Grand Traverse Area Legal Professionals - \$250
Spartanburg County (SC) Legal Staff Professionals - \$250
Springfield Area Legal Support Professionals - \$250
Mississippi Division of NALS - \$300
NALS of Missouri - \$300
Philadelphia Legal Secretaries Association - \$300

Wisconsin Association of Legal Professionals - \$300
Hawaii Legal Support Professionals - \$350
Metro Legal Professionals Association - \$350
NALS of Oregon as host to the Region 7 meeting - \$500
NALS of Pennsylvania - \$500
NALS of Region 3 - \$500

Total ATM Grants: \$5,450

Grand total of Grants presented in Tulsa was \$7,675!

NALS Members help the NALS Foundation through their support of the various sweepstakes drawings at NALS conferences, and in turn the NALS Foundation “Puts Your Dollars to Work” by helping NALS members. Drawings for the Foundation sweepstakes prizes were then conducted.

The final event of the conference was the Italian buffet networking dinner after which the DJ fired up the amps and got the crowd rockin’ and rollin’ on the dance floor.

And A Final Thank You

Special thanks to our corporate sponsors and exhibitors, Legal Directories Publishing Company, Latham & Watkins, NALS of California, Avery Dennison, Liberty Mutual, and Professional Reporters.

Special recognition also goes to the staff of the NALS Resource Center. Without their tireless efforts, our association would not function. Our fabulous Resource Center Staff includes:

Tammy Hailey, CAE, Executive Director
Saundra Bates, Membership Services Manager
Diana Price, Education & Certification Manager,
Jennifer Reed, NALS Meetings & Marketing Assistant, and
Jay Moore, Communications Manager

Words cannot express how thankful we are for each of you and your dedication to our association and its members.



NEW REGION 2 MEMBERS (March 2008):

DC: Wayne Cohen (DCLSA)	PA: Frank Farrell (Philadelphia LSA) Carol Lewis (Philadelphia LSA)
MD: Sri Tulastono (At Large)	Linda Mazzone-Winkis (Philadelphia LSA) Geraldine Squires (Lehigh-Northampton) Tammye Watson (Philadelphia LSA)
NJ: Deanna Alirietta (At Large) Touraine Campbell (Union-Essex LPA)	VA: Aparna Bansal (Richmond LSA) Kathleen Coulson (RoanokeValley LSA)

NJ (cont.) Cynthia Howard (At Large) Jenna Uszenski (Middlesex LPA) Tonya Valencia-Lopez (Union-Essex LPA)	VA (cont.) Jean Hancock (NRVLSA) Michelle Jamison (Richmond LSA) Dawn Rogers (Peninsula ALS) Barbara Ronan (CALSA)
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NEW CERTIFICATIONS (March 2008 Exams):

Victoria Costello, PP (Pennsylvania)
Michelle Maki, PP (Virginia)



CONGRATULATIONS!



“SEA” You in Norfolk!



NALS' 57th Annual Educational Conference and National Forum will be at Norfolk's Waterside Marriott Hotel, **September 9-14, 2008**. Please make plans to be there.

Marriott Norfolk Waterside
235 East Main Street
Norfolk, Virginia 23510
phone: (757) 627-4200 fax: (757) 628-6452

\$119 Single & Double Rate

For reservations call 1-800-874-0264

Available dates for the NALS rate are September 5-19, 2008, based on availability. **Make your reservations now to ensure availability before the block is full!**

The CUT OFF DATE for the NALS Rate is August 10, 2008 or until the block is full.

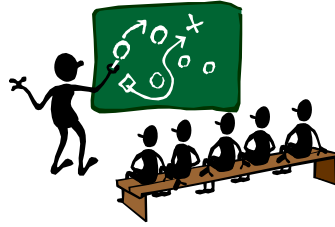
Early Bird registration is \$249 before June 1, 2008 (flat rate for Life Members by 7/15 is \$249). Please check www.NALS.org for further and more detailed information.



CALL FOR REGION 2 GIFT AUCTION ITEMS: Region 2 Conference Gift Auction items need to be delivered for receipt no later than July 1, 2008. Small items such as gift cards/certificates, jewelry or cash are strongly suggested to ease shipping. Forward donations to Susan Mack-Mooney, NJALS President, 116 Howell Avenue, Fords, NJ 08863.



2008 REGION 2 CONFERENCE QUICK FACTS:



WHEN: July 18-20, 2008
WHERE: DoubleTree Crystal City Hotel, Arlington, VA (703-416-4100)
COSTS: Rooms \$129 s/d w/tax. Full Scrip Registration \$110/member; \$125/non.
Sat. only \$85/member; \$100 non. Sun. only \$35/member; \$45 non.
DEADLINE: June 25 for both hotel reservations and conference registration. **HOTEL ROOMS ARE GOING FAST – MAKE YOUR RESERVATIONS SOON!!!**
REGISTRATION FORM & SCHEDULE INCLUDED IN THIS NEWSLETTER

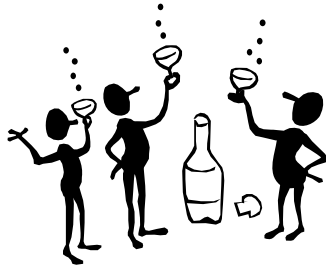


DC MONUMENTS TOUR AVAILABLE AT THIS YEAR'S REGION 2 CONFERENCE!

A tour of the monuments (Vietnam War, Korean Conflict, WWII, FDR, Jefferson and Lincoln Memorials) is scheduled for Friday, July 18. This is an optional activity and is \$35 per person. The tour bus(es) will pick the group up at the hotel at 12:00 noon and we will return to the hotel at 5:00 pm, approximately. **Please eat lunch before you meet the bus, because there is no food or drink allowed on the bus.**

Reminder of Duty Assignments for the July Region 2 Meeting –As we prepare for July, don't forget your commitments to the meeting as set out below and discussed in St. Louis last October and in Tulsa in March:

Registration and receipt of payment:	Cindy Hughes (VA)
Registration: table workers Fri & Sat am	DC & VA
Registration name tags:	Nancy Durette (VA)
Speakers	DC & Cindy H
Silent Auction & 50/50 raffle	NJ
Program	Hilda Thompson & Jacquie Hannigan (PA)
Exhibitors/Vendors	Debra Rushton, D. Yencha, C. Hughes (VA) & Jacquie H.



UPCOMING STATE MEETINGS

DC

2nd Tuesday of each month, 1 p.m., at DLA Piper, 500 8th Street, N.W.

NJ

Fall: October 4, 2008 @ Holiday Inn, Clinton, NJ

Winter: January 17, 2009 @ Sheraton, Eatonton, NJ

PA

Fall: October 24-25, 2008 in Pittsburgh (hotel TBD)

Winter: Time and place TBD

VA

Fall: October 4-5, 2008 @ Holiday Inn Koger, Richmond

Winter: January 2009 in Roanoke (date and hotel TBD)

Annual: April 30-May 3, 2009, Wyndham @ 59th & Ocean, Virginia Beach.

Ocean View Rooms: \$129; City View Rooms: \$109



NALS ONLINE LEARNING CENTER SCHEDULE

DATE	TOPIC	INSTRUCTOR
May 7, 2008	Membership Parties . . What, When, Where, Why and How	Membership
May 21, 2008	Now's the Time to Register for Norfolk	Marketing
June 4, 2008	Time Management	Patti Infanti, PP, PLS
June 18, 2008	Resource Center	NALS Foundation
Aug. 6, 2008	A New Edition???	Text Development
Aug. 20, 2008	How NALS Is Beneficial for Students	Membership
Sept. 17, 2008	Test Taking Tips	Certification
Oct. 1, 2008	I'm Leaving on a Jett	Marketing
Oct. 15, 2008	Document Management	Karen Becker, PP, PLS
Nov. 5, 2008	Industry Update	Regulation/Certification
Nov. 19, 2008	Recruit New Members	Membership
Dec. 3, 2008	Study Tips	Certification
Dec. 17, 2008	TBA	Peggy Sullivan, PP, PLS
Jan. 7, 2009	New Year, New You, New Tulsa	Marketing
Jan. 21, 2009	Retain and Recognize Your Members	Membership
Feb. 4, 2009	Hot Topics	Text Development
Feb. 18, 2009	A New Role for the Lawyer's Assistant: Law Firm Cost Saving Tips & Going Green	JoAnn Wenmoth, PLS
March 4, 2009	Managing & Supervising Others	Dee Beardsley, PP, PLS

ALL SESSIONS BEGIN AT 8 P.M. CENTRAL TIME (9 P.M. EASTERN)



NALS REGION 2 – 12th ANNUAL MEETING

July 18-20, 2008

DoubleTree Hotel Crystal City - National Airport

300 Army Navy Drive

Arlington, Virginia 22202

703.416.4100

TENTATIVE SCHEDULE

Friday, July 18, 2008

12:00-5:00 p.m. Tour of Monuments

(Separate cost; not included in scrip ticket)

Dinner on your own

Saturday, July 19, 2008

8:00 -1:00 p.m.	Registration
8:00 -9:00 a.m.	Continental Breakfast
9:00-9:15 a.m.	Official Welcome and Introductions
9:15-10:15 a.m.	Avoiding Frauds & Scams – Mary Ellen Callahan, Esq. (1.0)
10:15-10:45 a.m.	Coffee Break/Exhibitors/Raffles/Networking
10:45-12:15 p.m.	Stress in the Workplace – Judy Belmont (1.5 hrs)
12:15-1:30 p.m.	Lunch - Dee Beardsley, PP, PLS, NALS President
2:00-3:00 p.m.	Mortgage Meltdown – Speaker TBA (1.0)
3:00-3:30 p.m.	Afternoon Break – Exhibitors/Raffles/Networking
3:30-5:00 p.m.	Diversity – Hank Grezlak (1.5)

(5 hrs CLE)

Sunday, July 20, 2008

8:00-9:30 a.m.	Buffet Breakfast
9:30-10:00 a.m.	Raffle Drawings, Silent Auction & NALS Foundation
10:00-12:00 p.m.	Town Meeting

MAKE CHECKS PAYABLE TO: REGION 2 CONFERENCE

DEADLINE FOR REGISTRATION: JUNE 25, 2008

No refunds after June 25, 2008

Note: There will be a \$10.00 late registration fee assessed to all registrations received after June 25, 2008.

Friday Optional Activity: (*tentative schedule and sights*)

12:00-5:00 pm Tour of the Washington Monuments
(transportation provided)

Cost per person: \$35 per person

We plan to tour the monuments on the Mall – Vietnam War Memorial, Korean Conflict Memorial, the new WWII Memorial, the Jefferson & Lincoln Monuments, Franklin Roosevelt’s monument,

This registration will be separate and apart from the registration scrip for the Region 2 meeting and CLE.

You can include this cost in with your registration for the meeting (one check), payable to

Region 2 Conference
c/o Cindy Lane Hughes, PP, PLS
c/o LeClairRyan
Post Office Box 2499
Richmond, Virginia 23218



NALS REGION 2 – 12th Annual MEETING
July 18-20, 2008
DoubleTree Hotel Crystal City - National Airport
Arlington, Virginia 22202
703.416.4100

REGISTRATION

NAME: _____

ADDRESS: _____

PHONE NUMBER (Day): _____ (Evening): _____

E-Mail Address: _____

STATE (if NALS Member): _____ Member #: _____

Please check desired Plan: Plan A _____
Plan B _____
Plan C _____

NALS members \$ _____ Non-members/ Guests
\$ _____

FRIDAY

Optional Activity: \$35 per person Number attending: _____

Enclosed is a total check for \$ _____ for registration(s) for the 2008 Region 2 Meeting to be held on July 18-20, 2008. There is a late registration fee of \$10.00 for registration(s) not received by **June 25, 2008**. NO REFUNDS after June 25, 2008.

Please make check payable to "**REGION 2 CONFERENCE**" and mail to
Cindy Lane Hughes, PP, PLS
[Region 2 Director 07-08]
c/o LeClairRyan, Post Office Box 2499
Richmond, VA 23218

If you are a non-member of NALS, Inc., membership and other information will be available at the registration desk.

****NOTE: Registration must be received by JUNE 25, 2008****

From the DoubleTree/Hilton Website:

The **Doubletree Hotel Crystal City - National Airport**, just minutes away from Ronald Reagan National Airport, is located across the Potomac from Washington D.C. in Arlington, Virginia. Our full service hotel is within walking distance to:

- The Pentagon
- Crystal Drive Office Park
- Crystal Underground Shopping Center
- Fashion Centre Mall at Pentagon City

Unlike other **Crystal City, Virginia hotels**, our convenient location, surrounded by major government centers and top area attractions, makes it easy to explore and discover why the D.C. area is such a popular destination. Nearby attractions to our Doubletree Hotel Crystal City - National Airport include:

- The Capitol
- The Smithsonian
- The White House
- The Washington Monument
- Arlington National Cemetery

Our [luxurious Doubletree Hotel Crystal City - National Airport](#) features spacious, well-appointed rooms and suites with superior accommodations including high-speed Internet access. Impeccable guest service in a warm and inviting atmosphere make us the first choice in **Crystal City, Virginia hotels** amongst business or government travelers, as well as vacation and leisure guests.

Stay fit at our well equipped fitness center, or take a dip in our indoor, heated pool overlooking the beautiful Washington D.C. area. Relax in our comfortable lobby, or enjoy exquisitely prepared cocktails at our lobby bar. Satisfy all your cravings at our Café Restaurant - whether its breakfast, lunch or dinner, our casual bistro atmosphere is sure to have what you are looking for. On the go? Stop by our Café Express for a fresh healthy meal.

A destination that attracts locals as well as visitors, our Skydome Lounge is Washington D.C. area's only revolving rooftop lounge that features spectacular views of the Capital and the Potomac, happy hour buffets, dancing, and non-stop entertainment. Spend your Friday or Saturday evening at our Arlington, Virginia hotel's [Windows Over Washington](#) Restaurant which offers elegant presentations of modern American cuisine.

Guest Accommodations

Experience a level of comfort unlike other Arlington, Virginia hotels. Each room features a large work desk, telephone with data port, coffeemaker and remote control television with premium movie channels. Guests can review their bill and check-out via their television screen. Bathroom is equipped with a hairdryer and every room contains a full-size ironing board and iron.

NEXT ISSUE OF REGION 2 NEWS
June - July 2008